

ST
T
R
O
P
E
Z

4C TISSINGTON CLOSE
CHILWELL
NOTTINGHAM
NG9 6QG

T. 0115 983 6363
F. 0115 983 6350

WWW.ST-TROPEZ.COM

8 February 2010

To whom it may concern.

This reference letter is provided for Karina von d'Ahe.

Karina was employed by Estee Lauder Companies as Global Communications Manager – Nordic Region for the MAC Cosmetics and Crème de la Mer division from June 2003 – January 2008, based in Copenhagen. I had the pleasure of working with her until I moved to the UK to accept a position with St Tropez.

In her position as Global Communications Manager, Karina was responsible for driving the public relations, artist relation and fashion-oriented activities Denmark, Sweden, Norway and Iceland. This included not only consistent product placement, but also multi-page feature stories. During her tenure at MAC, the brand received more press coverage than any other beauty brand in Denmark. Karina managed the PR side of opening of new stores and counters, planning press events, desk side meetings and opening parties to bring awareness to the brand and ensure a successful business. She also developed MAC and Crème de la Mer's fashion outreach, providing makeup artists and products backstage at fashion shows during Copenhagen Fashion Week, NK Stockholm and the Beckmans student show.

Karina has excellent communication skills and has an incredible relationship with the major press across Scandinavia. I can't think of anyone else in the region who is more connected with the Scandinavian press than Karina.

Karina was a tremendous asset for our company and has my highest recommendation.

If you would like to discuss this further, please do not hesitate to contact me.

Kind regards,



Susan Schloetter
International Business Development Manager
Email: susan.schloetter@st-tropez.co.uk
Tel@ +44 7931 178703

BEAUTY SOURCE LTD.
REGISTERED OFFICE,
4C TISSINGTON CLOSE
CHILWELL
NOTTINGHAM
NG9 6QG

COMPANY REG NO 3927341
VAT REG NO GB 875 4491 83

- 1 **INTERPRETATION**
1.1 In these Conditions, "Buyer" means the person buying the Goods and "Supplier" means the person selling the Goods and "Conditions" means the terms and conditions set out in this document and includes any special terms and conditions agreed between the Buyer and the Supplier. "Conditions" means the terms and conditions set out in this document and includes any special terms and conditions agreed between the Buyer and the Supplier.
1.2 Any reference in these Conditions to any particular provision of the Contract shall be construed as a reference to that provision as amended or varied by any order or agreement in writing or by any other document or agreement in writing or by any other document or agreement in writing which is incorporated into the Contract by reference to the Contract.
1.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
1.4 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 2 **RISK OF THE SALE**
2.1 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
2.2 All orders for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
2.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
2.4 Any order for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
2.5 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 3 **ORDERS AND SPECIFICATIONS**
3.1 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
3.2 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
3.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
3.4 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
3.5 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 4 **PRICE OF GOODS**
4.1 The price of the Goods shall be the price specified on the Supplier's invoice and shall include all taxes, duties, and charges.
4.2 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
4.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
4.4 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
4.5 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 5 **TERMS OF PAYMENT**
5.1 Payment for the Goods (including payment for Goods to be delivered to the Buyer) shall be made by the Buyer to the Supplier within the time specified in the Contract.
5.2 Payment for the Goods (including payment for Goods to be delivered to the Buyer) shall be made by the Buyer to the Supplier within the time specified in the Contract.
5.3 Payment for the Goods (including payment for Goods to be delivered to the Buyer) shall be made by the Buyer to the Supplier within the time specified in the Contract.
- 6 **DELIVERY AND PERFORMANCE**
6.1 Any order for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
6.2 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
6.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 7 **RISK AND LIABILITY**
7.1 Risk of damage to the Goods shall pass to the Buyer at the time the Goods are delivered to the Buyer.
7.2 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
7.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
7.4 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
7.5 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 8 **WARRANTIES AND LIABILITY**
8.1 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
8.2 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
8.3 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
8.4 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
8.5 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 9 **INDEMNITY OF BUYER**
9.1 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
9.2 The Supplier shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
- 10 **GENERAL**
10.1 The Buyer may not assign any of its rights or obligations under these Conditions to any other person.
10.2 Each party shall be deemed to have accepted the order when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
10.3 Any order for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
10.4 No order for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
10.5 Any order for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
10.6 Any order for the purchase of Goods (including orders for Goods to be delivered to the Buyer) shall be deemed to have been accepted by the Supplier when the Supplier has received the order from the Buyer and the Supplier has not notified the Buyer in writing that the order is not accepted.
10.7 The Contract shall be governed by and construed in accordance with the laws of England and the parties submit to the exclusive jurisdiction of the English courts.